

TeX Users Group
Profit & Loss Prev Year Comparison
 January through December 2004

	Jan - Dec 04	Jan - Dec 03	% Change
Ordinary Income/Expense			
Income			
Membership Dues			
Annual Dues	94,471	105,570	-11%
UK-TUG Member Dues	3,440	3,736	-8%
NTG Member Dues	3,266	3,837	-15%
LaTeX3 member dues	455	455	0%
Total Membership Dues	101,631	113,597	-11%
WinEdt license			
Purchase	110	0	100%
Payment to WinEdt	-95	0	-100%
Total WinEdt license	15	0	100%
Product Sales			
TUG Store - sales	5,643	2,040	177%
CD's/Journals	3,173	2,915	9%
Total Product Sales	8,817	4,955	78%
Contributions Income			
General Contribution	6,117	5,233	17%
Royalties	1,336	510	162%
Total Contributions Income	7,453	5,743	30%
TUG Conference			
Conf Reg Fee	13,805	21,055	-34%
TUG contribution	0	10,000	-100%
LUGs - speaker reimburse	0	1,390	-100%
LUGs - speaker reg fees	0	2,097	-100%
Conf Gen Contribution	2,125	2,286	-7%
Xtra fees (banquet)	2,320	1,645	41%
Banquet expense	-2,333	0	-100%
Conf Expense			
Audio-visual	-1,445	0	-100%
A/V tax	-133	0	-100%
Food/Beverage	-6,930	0	-100%
Food service charge	-1,351	0	-100%
Food tax	-704	0	-100%
Hotel set-up	-150	0	-100%
Gifts	-360	0	-100%
Preprints	-370	0	-100%
Promotion	-451	0	-100%
Room rental	-1,800	0	-100%
Room rental tax	-255	0	-100%
Tshirts/mugs/totes/misc	-1,541	0	-100%
Conf Expense - Other	-168	-26,912	99%
Total Conf Expense	-15,658	-26,912	42%
TUG speakers - hotel+travel	0	-5,257	100%
LUG speakers - hotel+travel	0	-1,390	100%
Total TUG Conference	259	4,915	-95%
Conference Classes			
TeX on the Web Reg	1,375	0	100%
LaTeX Class Reg	500	0	100%
TeX on the Web Expense	-1,500	0	-100%
LaTeX Class Expense	-222	0	-100%
Audio-visual	-125	0	-100%
Breaks	-583	0	-100%
Total Conference Classes	-555	0	-100%
Interest Income	4,295	6,064	-29%
Advertising Income	950	400	138%
Bursary			
Contributions In	2,490	2,702	-8%
Payments Out	-3,452	-2,315	-49%
Interest income on Bursary acct	8	14	-47%

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Service chgs on Bursary acct	-55	-20	-175%
Total Bursary	-1,009	381	-365%
TeX Development Fund			
Contributions In	6,125	8,683	-30%
Payments Out	-5,500	-5,250	-5%
Total TeX Development Fund	625	3,433	-82%
LaTeX 3			
Contributions In	1,604	641	150%
Payments Out	-455	-875	48%
Total LaTeX 3	1,149	-234	591%
Miscellaneous Income	0	0	-100%
Total Income	123,630	139,255	-11%
Cost of Goods Sold			
TUGboat Prod/Mailing	26,242	22,500	17%
Software Production/Mailing	8,962	10,207	-12%
Postage/Delivery - Members	4,509	3,684	22%
TUG Store - shipping	573	299	92%
Conf Expense, office + overhead	1,115	3,698	-70%
Member Renewal	602	469	28%
Copy/Printing for members	389	67	486%
Total COGS	42,393	40,924	4%
Gross Profit	81,237	98,331	-17%
Expense			
Contributions made by TUG			
Apple Membership	700	0	100%
Bursary	2,000	2,000	0%
EuroTeX	0	2,000	-100%
MiKTeX donation	145	0	100%
TeX Development Fund	5,000	5,000	0%
TUG/NTG/DANTE	404	0	100%
TUG Conference	0	10,000	-100%
Other donation	200	0	100%
Workshop in Pune, India	0	2,100	-100%
Total Contributions made by TUG	8,449	21,100	-60%
Office Overhead			
Corporation fees	30	55	-46%
Dues and Subscriptions	0	45	-100%
Equipment			
Office	0	466	-100%
Computer	1,141	198	476%
Total Equipment	1,141	665	72%
Insurance			
Liability Insurance	505	500	1%
Workers Compensation	456	467	-3%
Total Insurance	961	967	-1%
License and Permits	50	0	100%
Printing and Reproduction - Ofc	60	0	100%
Postage and Delivery	135	333	-59%
Rent	3,796	3,716	2%
Supplies			
Office	369	865	-57%
Computer	694	625	11%
Total Supplies	1,063	1,491	-29%
Telephone	1,718	2,047	-16%
Total Office Overhead	8,955	9,318	-4%
Payroll Exp			

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SEP Contribution	2,400	2,700	-11%
Health Insurance	3,581	3,797	-6%
Gross Wages	49,488	49,470	0%
Payroll Taxes			
Social Security	3,068	3,067	0%
Medicare	718	717	0%
State Unemployment	513	330	56%
Federal Unemployment	0	0	0%
TriMet	0	0	0%
Payroll Taxes - Other	0	10	-100%
Total Payroll Taxes	4,299	4,124	4%
Total Payroll Exp	59,768	60,091	-1%
Contract Labor	0	735	-100%
Professional Fees			
Legal Fees	0	0	0%
Accounting	425	1,505	-72%
Travel & Ent			
Gifts	117	146	-20%
Travel			
JMM - Math on the Web	556	0	100%
AdobeApps Technical Working Grp	1,035	0	100%
Total Travel	1,591	0	100%
Total Travel & Ent	1,708	146	1,069%
Total Professional Fees	2,133	1,651	29%
Credit card/Bank charges			
PayPal fees	96	0	100%
Bank Service Charges	369	464	-21%
Bankcard Merc Fees	3,251	3,306	-2%
Total Credit card/Bank charges	3,716	3,769	-1%
Depreciation Expense	2,305	3,334	-31%
Interest Expense			
Finance Charge	0	0	0%
Total Interest Expense	0	0	0%
Uncategorized Expenses	0	0	0%
Total Expense	85,325	99,999	-15%
Net Ordinary Income	-4,088	-1,667	-145%
Other Income/Expense			
Other Income			
Prior year adjust	-4,292	-3,592	-20%
Other Income	4,034	5,000	-19%
Total Other Income	-259	1,408	-118%
Net Other Income	-259	1,408	-118%
Net Income	-4,346	-259	-1,577%